

## **NEWS RELEASE**

## September 12, 2011

## Electronic Warehouse Receipt Trial System Expands to 36 States for 2011 Crop Year Grain and Oilseed USDA Marketing Assistance Loans

eGrain, Inc. announced that it has received approval from the U.S Department of Agriculture (USDA) to continue the trial system that allows grain and oilseed elevator operators to issue electronic warehouse receipts (EWRs) for corn, soybeans and wheat pledged by producers as collateral for 2011 crop year marketing assistance loans (MALs). eGrain, Inc. and the USDA have expanded the trial system for the 2011 crop year to include a total of 36 states. Grain and oilseed elevator operators from the following states that issue warehouse receipts to producers for MALs can participate in the trial system:

| Alabama    | Louisiana      | North Dakota   |
|------------|----------------|----------------|
| Arkansas   | Maryland       | Ohio           |
| California | Michigan       | Oklahoma       |
| Colorado   | Minnesota      | Pennsylvania   |
| Delaware   | Missouri       | South Carolina |
| Georgia    | Mississippi    | South Dakota   |
| Idaho      | Montana        | Tennessee      |
| Illinois   | Nebraska       | Texas          |
| Indiana    | New Jersey     | Utah           |
| lowa       | New Mexico     | Virginia       |
| Kansas     | New York       | Wisconsin      |
| Kentucky   | North Carolina | Wyoming        |

In addition, lending institutions, marketing firms and any other entities that may become the holder of a warehouse receipt in their normal course of business may also participate in the trial system. EWRs can be issued and transferred electronically in a matter of minutes, eliminating the cost and inconvenience of physically transporting paper warehouse receipts, while still maintaining the same legal value.

The EWR trial system began with the 2010 crop year after eGrain, Inc. developed a web-based interface for USDA Farm Service Agency (FSA) county and state offices to utilize for holding EWRs as collateral for producers. The web-based system allows FSA offices to securely hold the EWRs and instantly transfer them back after the loans are redeemed.

"Due to current commodity prices, the total number of MALs is greatly reduced from previous years," said Drew Earles, Vice President, eGrain, Inc. "We are happy to see the USDA allow widespread use of EWRs for MALs so that grain elevators can utilize EWRs for all of their business needs." The trial system experienced limited use in only eight states during its first year (2010 crop year). Despite limited use, the trial system operated smoothly and efficiently for all participants. The eGrain<sup>sm</sup> System received numerous positive comments from all trial system participants and the industry is excited to see the expansion for the 2011 crop year.



eGrain, Inc. will conduct training for FSA offices later this week and then grain and oilseed elevators can begin utilizing EWRs for MALs within these 36 states.

Grain and oilseed elevators, producers, lending institutions and other entities interested in additional information or in participating in the trial system should contact eGrain, Inc.

## About eGrain, Inc.

The people of eGrain, Inc. continually strive to improve the efficiency and profitability of the agriculture industry through the use of electronic documents. Headquartered in Springfield, Illinois, eGrain, Inc. was approved by the USDA – Farm Service Agency on June 1, 2005 to establish and maintain a central filing system for the purpose of electronically filing grain and rice warehouse receipts and other United States Warehouse Act (USWA) documents under agreement number 19-12. The eGrain<sup>sm</sup> System is a powerful, web-based central filing system that is easy to use and accessible 24 hours a day, 7 days a week. For more information about eGrain, Inc. and our services, visit www.egrain.com or call (800) 278-6799.

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